

# A National Insulation Distributor & International Supplier



**Burnham Insulation**

**A COMPREHENSIVE INTERNATIONAL SUPPLIER OF  
INDUSTRIAL & COMMERCIAL INSULATION MATERIALS**

**PROVIDING CREATIVE, COST EFFECTIVE SOLUTIONS FOR THE  
MOST DEMANDING INSULATION REQUIREMENTS & SCHEDULES**



**CONSISTENT RESULTS ARE NOT AN ACCIDENT, GOOD LUCK, OR  
FORTUNATE TIMING, THEY ARE A MEASURE OF  
HARD WORK, DILIGENCE, AND EXPERIENCE.**

**BURNHAM INSULATION SALES, INC. -- PITTSBURGH, PENNSYLVANIA, 15237 U.S.A.**

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# National Insulation Distributor



## National Distribution



## Burnham Insulation

### A Full Line Insulation Service Center

Burnham Insulation is a complete source for commercial and industrial insulation supplies and materials, as well as application specific technical support:

- Calcium Silicate
- Cellular Glass
- Elastomeric Foam
- Extruded Polystyrene
- Fiberglass
- Fire Protection
- Insulation Textiles
- Melamine Foam
- Metals (Lagging / sub girt)
- Mineral Wool
- Perlite
- Phenolic Foam
- Polyisocyanurate
- Removable Covers
- Sealants & Coatings
- Semi-Refractory
- Styrofoam
- Sundries and Fasteners
- Tapes
- Tools and Equipment

### Commitment to Excellence

Burnham Insulation provides a comprehensive selection of commercial and industrial insulation supplies and materials. Our industrial base reads like a list of who's who of the industry's most established and reputable manufacturers, with proven results of quality and superior performance, as well as exceptional customer support. They are chosen business partners, selected for their exceptional service, responsiveness, product knowledge, application / technical support, and their commitment to the continued enhancement of product performance and development. Burnham takes pride in introducing new technology to the global market, improving industry standards, and defining progress in the industry.



### Our Staff is our Finest Asset

Burnham Insulation is very fortunate to have exceptionally talented professionals which pursue an intelligent yet common sense approach to managing your insulation requirements. They are consistent, diligent, reliable, and dedicated professionals, who have demonstrated the ability to provide creative, cost effective solutions to even the most demanding insulation requirements and schedules. Their strengths are logistics, exceptional product and applications knowledge, responsiveness, developing value added business strategies for customers, a tireless work ethic, and each order / inquiry is managed with the appropriate sense of urgency and priority.



(Pittsburgh's PNC Baseball Park)

### Company History

Burnham Insulation Sales, Inc., was incorporated in Pennsylvania, USA in 1994, and has experienced sustained exponential growth since its inception. Burnham has successfully managed the insulation requirements for numerous high profile national and international projects including LNG facilities, petrochemical plants and oil refineries, stadiums, power generating facilities, hospitals, domestic and foreign military bases, as well as countless commercial and industrial facilities. The founding principals have a grass roots knowledge of the industry, working early on as insulator apprentices, maturing their technical knowledge through practical applications and experience, and acquiring university credentials.

# International Supplier



## Global Supply

### **Burnham Insulation**

#### **Internationally Recognized Exporter / Global Supplier**

Burnham has shipped materials internationally since its inception and has built a global reputation of solid reliability. The International supply of insulation, metals, cladding, and related materials has been a significant element of the Burnham business plan, and a focus of growth and development. Servicing many continents, Burnham's best-in-business practices have provided the necessary complement to the strengths of manufacturers production capabilities, quality materials, and convenient locations, to enable the seamless facilitation of international transactions. Careful coordination between manufacturers, domestic haulers, freight forwarders, banks, and customs brokers, has earned Burnham a respected reputation among its global customers and business partners as being an international industry leader. Burnham is trusted by many manufacturers to manage their export inquiries and to provide global exposure to their products and services.



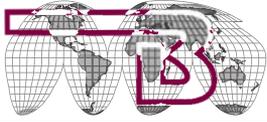
#### **Door to Door Service**

Consistent results are not an accident, good luck, or fortunate timing. Results and success are a measure of hard work and experience. Through learning and understanding a customer's business and applying creative and cost effective solutions, Burnham transports insulation materials from around the globe to any job site, to any doorstep. Burnham works with suppliers, forwarders, customs brokers and customers, to provide the most timely, practical, and cost effective ways to expedite availability and manage material delivery.

- Domestic Freight Haulers
- Rail Service
- Consolidation Warehouses
- Steamship Lines
- Air Cargo
- Final Destination Delivery
- Guarded Security Escort
- Customs Assistance

Burnham exercises it's experience with the following to assure confidence and facilitate a smooth transaction:

- Banking
- Letters of Credit
- Wire Transfers
- Insurances
- Document Prep
- Harmonized Tariff Codes
- ECCN numbers
- Certificates of Compliance
- Certificates of Conformity



# PRODUCTS & SERVICES

## Calcium Silicate Insulations

- Preformed pipe insulation
- Block (flat and scored, molded, and curved radius)
- Fabricated fittings

## Fiberglass Insulations

- Preformed pipe insulation
- Blanket/Board (faced and unfaced)
- Duct wrap
- Pipe and tank wrap
- Duct board/liner
- Preformed fittings
- Air handling insulations

## Cellular/Foam Insulations

- Flexible closed-cell elastomeric foam
- Cellular glass
- Polyisocyanurate (polyurethane modified)
- Styrofoam (expanded molten polystyrene)
- Phenolic foam insulation
- Polyolefin
- Melamine Foam
- Curved segments
- Preformed pipe insulation
- Flat block
- Preformed fittings
- Laminated board

## Mineral Wool Insulations

- Preformed pipe insulation
- Blanket insulation
- Semirigid board
- Refractory fiber block
- Mineral fiber block
- Pipe/Tank wrap
- Acoustic fire butts
- Fire safing
- Bulk fiber
- Cryogenic wool

## Metal and PVC Fitting Covers

- Elbow, tees, and end caps
- Victaulics and flange covers

## Perlite Insulation

- Preformed pipe insulation
- Block (flat and scored, molded, and curved radius)
- Fabricated fittings
- Pourable/Cryogenic

## Refractory Insulations

- Ceramic fiber blanket
- Mineral wool block
- Super Firetemp
- Vacuum-formed products

## Flexible Closed-cell Insulation

- Pipe insulation (plain or pre-slit/pre-glued) Sheets and rolls

## Insulation Textiles

- Fiberglass, silicone, Kevlar, aluminized, Teflon, vinyl, neoprene, and hypalon
- Rewettable canvas
- Tapes, tubing, and rope

## Lagging & Jacketing

- Stainless steel/aluminum
- Corrugated, and box rib
- Flat sheeting
- Rolled jacketing - Smooth, painted, corrugated, and embossed finishes
- Specialty fitting covers
- PVC jacketing
- Textile jacketings
- ASJ/FSK

## Fabrication Capabilities

- Cut and rolled jacketing
- Banding cut to size with attached seals
- Insulation fittings
- Metal gore elbows
- Removable insulation covers

## Adhesives, Mastics Coatings, & Sealants

- Lagging and bonding adhesives
- Vapor barriers
- Fire-resistive coatings
- Weather sealers/Joint sealers
- Contact cement
- Duct liner coatings
- RTV silicone caulking

## Pressure-sensitive Tape

- Duct tape
- PVC
- Double-sided cloth
- ASJ, FSK, and foil
- Full-line capabilities

## Fire Protection Systems

- Mineral wool fire safing
- Mineral wool acoustical fire batts
- 3M fire protection systems
- Brush/Trowell grades
- Caulks and putties
- Pipe collars and composite sheets
- Fire protective duct wrap
- Super Firetemp (Mechanical Systems) for:
  - Cable trays
  - Walls
  - Steel columns
  - Grease ducts

## Fastening Devices

- Tie wire & metal banding
- Wing seals & self-tensioning clips
- Knurled studs, screws, breather springs
- Miscellaneous anchors, pins, washers, C-rings, staples and tacks

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